# **JULIE K. BACK RESUME**

As an experienced specialist for high-end residential properties, I know what it takes to sell that type of home in all market conditions.

To ensure my clients' superior satisfaction, I provide proven experience in the marketplace, sound ethical advice, and aggressive marketing techniques.

#### PROFESSIONAL ACHIEVEMENTS

- #1 Agent at Sibcy Cline 2012–2024
- #1 Agent in Cincinnati 2015–2024
- Indian Hill Transaction Leader 13 Years in a Row
- · Sibcy Cline's Sales Unit Leader 2022-2024
- #1 Agent in Ohio 2017, 2018, 2019, 2020, 2021, 2022, 2023, 2024
- #2 Agent in Ohio 2015 and 2016
- #3 Agent in Ohio, 2013 and 2014
- #4 Agent in Ohio, 2012
- #5 Agent in Ohio, 2011
- Top 1% Cincinnati Area Board of Realtors®
- · Sibcy Cline East Regional Leader
- Ruby level sales achievement 2022–2024
- Titanium level sales achievement 2002–2021
- RAGC® Circle of Excellence, 2002–2024
- Ohio Realtors® President's Sales Club, 2002–2024

## **BACKGROUND AND EDUCATION**

- Lifetime resident of Hyde Park and Indian Hill
- Graduate, Summit Country Day
- · Graduate, University of Cincinnati
- 30-year affiliation with Sibcy Cline Realtors®
- Seniors Real Estate Specialist (SRES) designation
- Sibcy Cline Relocation Specialist (SRS) designation
- Sibcy Real Estate Technology Specialist (RTS) designation

#### **NEW CONSTRUCTION**

- Special marketing representative for Camden Homes, the largest luxury builder in Cincinnati
- Sales director for Windridge Estates custom homes in Madeira
- Sales director for Observatory Villas at Knox Corner in Hyde Park
- Sales director for Rookwood Place luxury condominiums in Oakley
- Sales director for Bigelow Place luxury condominiums in Mt. Auburn
- Sales director for Oregon Street luxury towne homes in Mt. Adams
- Sales director for Observatory Villas at Knox Corner town homes in Hyde Park
- Special marketing representative for Park Manor luxury condos and lifestyle homes in Blue Ash – completd in 2023
- Sales director for Grandin View (Barrett Estate in Hyde Park) – completed in 2022
- Sales director for The Overlook in Eden Park sales completed in 2017

# SPECIAL INTERESTS

Antiques, golf, gardening, tennis and paddle tennis

## **COMMUNITY INVOLVEMENT**

- 2020 ArtsWave Community Campaign Cabinet Member
- Volunteer for numerous fundraisers: Children's Hospital, Cincinnati Museum Center, and many other cultural and philanthropic organizations
- Former chairperson for Young Collectors Night at The Cincinnati Antiques Festival
- Former co-chairperson for Guest Speaker Luncheon at The Cincinnati Antiques Show
- Kindervelt #50 (Indian Hill)

#### PROFESSIONAL AFFILIATIONS

- Member, Realtor® Alliance of Greater Cincinnati
- Member, Ohio Realtors® and National Association of Realtors®
- Member, Multiple Listing Service (MLS)





Julie K. Back
THE PROVEN LEADER
Executive Sales Vice President

**513-607-3850** jback@sibcycline.com • sibcycline.com/jback

#1 AGENT in OHIO
(8 YEARS IN A ROW)
#1 AGENT in CINCINNATI
(10 YEARS IN A ROW)
#1 AGENT at SIBCY CLINE
(13 YEARS IN A ROW)
SC UNITS LEADER 2022-2024





